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TIME MAGAZINE AND GOODYEAR HONOR YORK DEALER

John Giambalvo Wins National Recognition for Community Service and Industry Accomplishments at NADA Convention

(Orlando, FL, February 13, 2010) – John Giambalvo, President of Jack Giambalvo Motor Co., Inc., in York, Pennsylvania, was named one of four regional finalists for the 2010 TIME Magazine Dealer of the Year award today.

Giambalvo was one of a select group of dealers from across the country honored at the 93rd annual National Automobile Dealers Association (NADA) Convention & Exposition in Orlando on Saturday. The announcement of this year's Dealer of the Year and finalists was made by Mark Ford, President and Group Publisher of TIME Magazine, and Johann Finkelmeier, Vice President & General Manager - Original Equipment N.A. Consumer Tire, The Goodyear Tire & Rubber Company, at the formal opening of the convention, which is attended by more than 25,000 individuals involved in the automobile industry.

The TIME Magazine Dealer of the Year award is one of the automobile industry's most prestigious and highly coveted awards for new-car dealers. Recipients are among the nation's most successful auto dealers, but they must also demonstrate a long-standing commitment to effective community service.

Giambalvo, 41, was chosen to represent the Pennsylvania Automotive Association in the national competition; he is one of only 45 automobile dealers, from 17,000 nationwide, nominated for the 41st annual award. The award is sponsored by TIME Magazine in association with Goodyear, and in cooperation with NADA. A panel of faculty members from the Ross School of Business at the University of Michigan selects one finalist from each of the four NADA regions and one national Dealer of the Year.

"I consider this nomination an acknowledgment of what my father started over 35 years ago, and what our 165 employees continue to do on a daily basis, says Giambalvo.

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After graduating from Central York (PA) High School in 1986, Giambalvo earned a B.A. in Economics from Dickinson College in Carlisle, PA, in 1990, and a J.D. from The Catholic University of America Columbus School of Law in Washington, D.C., in 1993. Following a year as a clerk for the Honorable John C. Uhler in the York County Court of Common Pleas, and two years as an Assistant District Attorney, also for York County, Giambalvo pursued his childhood dream by joining the family business. “People often ask if I miss working in the legal field,” explains Giambalvo, “and I always say I enjoyed the experience, but I would never trade places as I truly enjoy and value this business.”

Giambalvo’s father, Jack, started in the automobile industry in the 1960s, and bought his first new-car dealership in 1974. Shortly after joining his father in 1996, Giambalvo attended and graduated from the NADA Dealer Candidate Academy. “My father started in the car business with the philosophy that our Sales Department sells the first vehicle and our Service Department sells the second, third and fourth,” says Giambalvo, with pride, adding, “He instilled that business philosophy in me as a child, and executing that philosophy means being a responsible member of our community and taking care of our customers. For years our slogan was ‘We’re more than a car dealer, we are part of the community,’ and we have lived that motto for nearly 30 years.”

With a long and distinguished track record in community service, John Giambalvo and the entire Giambalvo family have, indeed, lived that motto – with much of their philanthropic work done through the Giambalvo Family Foundation. For more than 25 years, they have sponsored the York County Junior Miss Program, which recognizes excellence in young women, as well as the Special Olympics. Giambalvo is a member of both the York County Truancy Task Force, which addresses the growing problem of children not attending school, and the Central York School District Citizens’ Advisory Committee, which provide input and feedback to the school district administration. He has also served on the Leadership Committee of the Central York School District Panther Foundation, a diverse school- and community-based non-profit dedicated to providing funding for educational, cultural and athletic programs. The company has also played an active role in the community by sponsoring countless events, charities, clubs, racing teams, Little League, Strand Capitol Performing Arts, Cultural Alliance and other charities and special events. “The common thread throughout the vast majority of my community work has revolved around our youth,” says Giambalvo, “rewarding those who excel, helping those in need and developing strategies for those on the wrong path.”

Nominated for the TIME Magazine Dealer of the Year award by J. Paul McMillen, President of the Pennsylvania Automotive Association, John Giambalvo represents Mazda, Hyundai, Chrysler, Dodge, Jeep, Buick, Pontiac and GMC at his dealerships in York, and his brother, Michael, and sister, Elizabeth, also work in the family business.

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